# **Gotransverse Customer Proof Points**

Real outcomes from enterprise leaders who transformed billing, revenue, and automation with Gotransverse.



#### **Outcome**



Faster Time -to-Close



**Revenue Growth** 



**Automation Efficiency** 



**Billing Accuracy** 



**System Consolidation** 



#### **Impact**

Up to 80% faster



>85% reduction in manual work

100% accuracy

 $25 \rightarrow 1$ 



#### **Value**

End-of-month close reduced from 8 days  $\rightarrow$  1.5 days

Enabled by agile, cohort-based wholesale rating

FTE cost \$96K → \$12K

Through anomaly detection & prebilling validation

Implemented a unified billing system spanning 25 revenue streams

## **Customer Highlights**

#### Customer



# **lumos**<sup>™</sup>

C:WAN

QUISITIVE



#### **Outcome**

25 revenue streams → 1

+ \$1M revenue, 10x faster close

DSO  $48 \rightarrow 20$  days Recon  $15 \rightarrow 3$  days

~\$0.5M revenue recovered

3 manual processes  $\rightarrow$  0 Cycle 10  $\rightarrow$  2 days

#### **Value**

Unified revenue streams and modernized airport monetization.

Cohort-based wholesale model accelerated market entry in 5 new markets.

Payment matching + NetSuite integration cut reconciliation by 80%.

Complex program modernization reduced leakage and simplified oversight.

End-to-end AR automation across multisubsidiary NetSuite ecosystem.

### Speed → Scale → Trust



**Speed:** Automation that accelerates financial close and billing cycles.



**Scale:** Architecture proven across millions of transactions and multi-entity models.



**Trust:** Accuracy, uptime, and integration that safeguards revenue integrity and strengthens financial confidence.

